

## Message Text

UNCLASSIFIED

PAGE 01 PRAGUE 00540 011105Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----011216 089397 /17

R 011040Z MAR 77  
FM AMEMBASSY PRAGUE  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2171  
AMEMBASSY BERLIN  
AMEMBASSY BUCHAREST  
AMEMBASSY BUDAPEST  
AMEMBASSY MOSCOW  
AMEMBASSY SOFIA  
AMEMBASSY VIENNA  
AMEMBASSY WARSAW

UNCLAS PRAGUE 0540

VIENNA FOR TRADE FAIR SUPPORT OFFICE

E.O. 11652: N/A  
TAGS: BEXP, CZ  
SUBJECT: SCHEDULE OF ACTIONS FOR BEWT-SPONSORED TECHNICAL  
SALES SEMINARS

REF: STATE A-624

1. EMBASSY WELCOMES SCHEDULE DESCRIBED REPAIR REGARDING  
PREPARATORY ACTIONS FOR TSS'S AND TIMING OF THESE ACTIONS.  
WE ARE CONCERNED, HOWEVER, THAT WEALTH OF DETAIL SUPPLIED  
IN SCHEDULE COULD TREND TO RESTRICT FLEXIBILITY AND  
CONSEQUENTLY TO DETRACT FROM EFFECTIVENESS OF PROGRAM.  
WMBASSY WOULD PREFER DOCUMENT ALONG SAME LINES BUT IN MUCH  
BRIEFER FORMAT WHICH EMPHASIZES ABILITY OF BOTH USDOC  
AND POST TO ADJUST SCHEDULE AS NEEDED.

2. EMBASSY ALSO STRONGLY BELIEVES THAT TSS SCHEDULE  
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SHOULD INCLUDE FOLLOW-UP CONTACT WITH PARTICIPATING  
FIRMS AT INTERVALS OF SIX MONTHS AND ONE YEAR AFTER  
EVENT. PURPOSE OF SUCH FOLLOW-UP WOULD BE TO DIS-  
COVER IF SOLID TRADE RELATIONS HAVE RESULTED FROM  
SEMINAR AND TO USE THESE FINDINGS FOR EVALUATING  
EFFECTIVENESS OF TSS AS MARKETING EFFORT.

3. ABOVE REMARKS NOTWITHSTANDING, WE BELIEVE  
SCHEDULE IS HELPFUL TOOL FOR INCREASING UTILITY OF  
TSS'S.  
BYRNE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 01-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977PRAGUE00540  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770070-0070  
**Format:** TEL  
**From:** PRAGUE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t197703105/aaaadotn.tel  
**Line Count:** 66  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 7cfc27ad-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE A-624  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 30-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2950257  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SCHEDULE OF ACTIONS FOR BEWT-SPONSORED TECHNICAL SALES SEMINARS  
**TAGS:** BEXP, CZ  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/7cfc27ad-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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EO Systematic Review  
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